



# BID SHEET

## CITY OF AUSTIN

### PERSONAL PROTECTIVE EQUIPMENT (PPE) AND RELATED ITEMS FOR EMERGENCY RESPONSE

#### Version 1.2

SOLICITATION NO.: **IFB 5000 JRH1041**

BUYER: **John Hilbun**

**Special Instructions:** Offerors must use this Bid Sheet to submit pricing. Be advised that altering the bid sheet or taking exceptions to any portion of the solicitation may jeopardize acceptance of your Offer.

The quantities noted below are rough estimates, will likely vary significantly during the contract term, and are not a guarantee of actual volume. The City does not guarantee the purchase of the quantities listed, actual purchases may be substantially more or less. Quantities are provided as a guide based on historical or anticipated usage. Order quantities will be as-needed and specified by the City for each order.

A bid of "0" (zero) will be interpreted by the City as a no-charge (free) item and the City will not expect to pay for that item. A bid of "no bid" or no response (space left blank) will be interpreted by the City that the Offeror does not wish to bid on that item.

Prices offered on the bid sheet shall be all inclusive of fees not expressly allowed in the scope of work. The Offeror shall not charge separately for administrative, overhead, per diem, and shipping or transportation costs (travel time, fuel surcharges, mileage, stop-fee, etc.) to deliver services or items to the Austin, Texas area.

The City reserves the right to award a contract based on overall low cost or based on individual or categories/groups of specific line items, cost, or any criteria or combination deemed most advantageous to the City.

The City may award a single line item or group of line items to up to five Offerors. If the City elects to award line items or groups of line items to multiple Offerors, the Offeror providing the lowest responsive bid price for the line item/group will be deemed the "Primary" and the Offeror with the next lowest responsive bid price for the line item/group would be deemed "Secondary", "Tertiary", etc. During the life of the contract, order requests for a line item will be sent first to the Primary Contractor. If the Primary contractor is unable to meet the City's delivery timeline and specification requirements, then "Secondary" Contractors, etc. will be asked by the City to fulfill orders for that line item as deemed necessary by the City.

If a specific package quantity or size is indicated for an item in Category 1, and the Offeror cannot provide this package quantity or size, the Offeror may leave the line item price blank in Category 1 and instead provide pricing and alternate packaging in Category 3.

#### CATEGORY 1 - SPECIFIED ITEMS

##### CATEGORY 1, GROUP 1: Cleaning Supplies and Sanitizers

ITEM NO.	ITEM DESCRIPTION	UNIT OF MEASURE	ESTIMATED ANNUAL QUANTITY	UNIT PRICE	EXTENDED PRICE
1.1.1	Bleach, 1 gallon (6%-6.15% NaOCl)	EA	1,200	No Bid	#VALUE!
1.1.2	Broom, Angle, Head & Handle, 12" sweep face, yellow	EA	200	No Bid	#VALUE!
1.1.3	Cleaner, All Purpose, Liquid (16 oz) (Pledge, Windex, Lysol, Zep, or Hygenall Hexoff)	EA	600	No Bid	#VALUE!
1.1.4	Cleaner, All Purpose, Liquid (32 oz) (Pledge, Windex, Lysol, Zep, or Hygenall Hexoff)	EA	280	No Bid	#VALUE!
1.1.5	Disinfectant-AQ (1 gallon Jug) Vital Oxide 86395580	EA	300	No Bid	#VALUE!
1.1.6	Disinfectant-AQ (32oz Spray) Vital Oxide 86395600	EA	3,500	No Bid	#VALUE!
1.1.7	Disinfectant-AQ (55 Gal Barrel) Vital Oxide 86981120	EA	50	No Bid	#VALUE!
1.1.8	Dust Pan, Hand Held, for use with broom (Item 1.1.2)	EA	200	No Bid	#VALUE!
1.1.9	Hand Soap (7.5 oz) (meeting ASTM E1174)	EA	200	No Bid	#VALUE!
1.1.10	Paper Towels, Brown Hardwound (1-Ply, Brown, 8" x 300 ft, PK 12)	PK	50	No Bid	#VALUE!
1.1.11	Paper Towels, White Kitchen (2-Ply, 8 x 11 Inches, 30 roll/PK)	PK	2,200	No Bid	#VALUE!
1.1.12	Paper Towels, White Kitchen (2-Ply, 8.5 x 11 Inches, 30 roll/PK)	PK	2,200	No Bid	#VALUE!
1.1.13	Paper Towels, White Kitchen (2-Ply, 9 x 11 Inches, 30 roll/PK)	PK	2,200	No Bid	#VALUE!
1.1.14	Soap (hand), MAXIM Assure Antibacterial (1 gal)	EA	360	No Bid	#VALUE!
1.1.15	Spray Bottle, Empty, with Trigger (32 oz)	EA	420	No Bid	#VALUE!
1.1.16	Spray Bottle, Triggers (32 oz)	EA	180	No Bid	#VALUE!
1.1.17	Toilet Paper (2-ply, PK 36)	PK	5,000	No Bid	#VALUE!
1.1.18	Shop Towels - 10", blue, perforated roll, disposable	EA	26,000	No Bid	#VALUE!
1.1.19	Trash Bags, 12 - 16 gal., Clear (PK 1000)	PK	100	No Bid	#VALUE!
1.1.20	Trash Bags, 55 gal., Clear (PK 200)	PK	50	No Bid	#VALUE!
1.1.21	Alcohol Wipes (70% isopropyl alcohol, 100 pcs/canister)	Canister	2,800	No Bid	#VALUE!
1.1.22	Hand Sanitizer (1 gal) (at least 80% ethanol or 75% isopropyl alcohol, meeting ASTM E2755)	EA	80	No Bid	#VALUE!
1.1.23	Hand Sanitizer (16 oz) (at least 80% ethanol or 75% isopropyl alcohol, meeting ASTM E2755)	EA	12,000	\$4.69	\$56,280.00
1.1.24	Hand Sanitizer (32 oz GEL) (at least 80% ethanol or 75% isopropyl alcohol, meeting ASTM E2755)	EA	20,000	No Bid	#VALUE!
1.1.25	Hand Sanitizer (32 oz Liquid) (at least 80% ethanol or 75% isopropyl alcohol, meeting ASTM E2755)	EA	12,000	No Bid	#VALUE!
1.1.26	Hand Sanitizer (32oz Spray) (at least 80% ethanol or 75% isopropyl alcohol, meeting ASTM E2755)	EA	337	No Bid	#VALUE!
1.1.27	Hand Sanitizer (64 oz) (at least 80% ethanol or 75% isopropyl alcohol, meeting ASTM E2755)	EA	12,000	No Bid	#VALUE!
1.1.28	Hand Sanitizer (67.6 oz GEL) (at least 80% ethanol or 75% isopropyl alcohol, meeting ASTM E2755)	EA	100	No Bid	#VALUE!
1.1.29	Hand Sanitizer Gel (2 oz) (at least 80% ethanol or 75% isopropyl alcohol, meeting ASTM E2755)	EA	13,000	\$1.79	\$23,270.00
1.1.30	Non-Alcohol Wipes (bleach, 150 pcs/canister)	Canister	100	No Bid	#VALUE!
1.1.31	Rubbing Alcohol (16 oz)	EA	1,200	No Bid	#VALUE!
1.1.32	Germicidal wipes, 65 sheets per tub, PDI Q86984, or buyer approved equal	TUB	10,000	No Bid	#VALUE!

1.1.33	Germicidal wipes, Sani-Cloth AF3, 160 sheets per tub, PDI 13872, or buyer approved equal	TUB	10,000	No Bid	#VALUE!
1.1.34	Germicidal wipes, Bleach, 70 sheets per tub, Clorox 35309, or buyer approved equal	TUB	1,000	No Bid	#VALUE!
1.1.35	Wipes, Disinfecting, 1100 sheets per tub, Vital Oxide C5600	TUB	1,000	No Bid	#VALUE!
				<b>Subtotal for Group 1:</b>	<b>#VALUE!</b>
<b>CATEGORY 1, GROUP 2: Protective Garments</b>					
1.2.1	Buffant Caps (Polypropylene, PK 1000)	PK	100	\$120.00	\$12,000.00
1.2.2	Coveralls, Men's Small (Dupont Tyvek 400, or buyer approved equal)	EA	300	\$10.00	\$3,000.00
1.2.3	Coveralls, Men's Medium (Dupont Tyvek 400, or buyer approved equal)	EA	360	\$10.50	\$3,780.00
1.2.4	Coveralls, Men's Large (Dupont Tyvek 400, or buyer approved equal)	EA	3,200	\$10.50	\$33,600.00
1.2.5	Coveralls, Men's Extra Large (XL) (Dupont Tyvek 400, or buyer approved equal)	EA	4,000	\$11.25	\$45,000.00
1.2.6	Coveralls, Men's 2 Extra Large (2XL) (Dupont Tyvek 400, or buyer approved equal)	EA	4,000	\$11.75	\$47,000.00
1.2.7	Coveralls, Men's 3 Extra Large (3XL) (Dupont Tyvek 400, or buyer approved equal)	EA	320	\$12.00	\$3,840.00
1.2.8	Coverall Sleeves, 18 inch length (Dupont Tyvek 400, or buyer approved equal)	EA	600	\$1.25	\$750.00
1.2.9	Gown, Isolation, Level 1, water resistant, full length, long sleeve (thumb loops preferred, but not required)	EA	5,000	\$2.50	\$12,500.00
1.2.10	Gown, Isolation, Level 2, water resistant, full length, long sleeve (thumb loops preferred, but not required)	EA	15,000	\$3.50	\$52,500.00
1.2.11	Gown, Isolation, Level 3, water resistant, full length, long sleeve (thumb loops preferred, but not required)	EA	5,000	\$4.50	\$22,500.00
1.2.12	Gown, Isolation, Level 4, Size Large, Medline NON26276 or buyer approved equal	EA	40,000	\$5.75	\$230,000.00
1.2.13	Gown, Isolation, Level 4, Size XL, Medline NON26276XL or buyer approved equal	EA	40,000	\$6.00	\$240,000.00
1.2.14	Hoods (Dupont Tyvek, or buyer approved equal)	EA	800	\$1.50	\$1,200.00
1.2.15	Shoe Covers (white, one size, 200/PK, Tyvek or buyer approved equal)	PK	1,000	\$375.00	\$375,000.00
1.2.16	Coveralls, Tyvek 400, Size 4 XL, Attached Hood and Booties, Dupont TY122SWH4X002500 or buyer approved equal	EA	200	\$14.00	\$2,800.00
1.2.17	Coveralls, Tyvek 400, Size 3 XL, Attached Hood and Booties, Dupont TY122SWH3X0006G1 or buyer approved equal	EA	3,000	\$14.00	\$42,000.00
1.2.18	Coveralls, Tyvek 400, Size 2 XL, Attached Hood and Booties, Dupont TY122SWHXL0006G1 or buyer approved equal	EA	3,000	\$13.75	\$41,250.00
1.2.19	Coveralls, Tyvek 400, Size XL, Attached Hood and Booties, Dupont TY122SWHXL0006G1 or buyer approved equal	EA	3,000	\$13.25	\$39,750.00
1.2.20	Coveralls, Tyvek 400, Size Large, Attached Hood and Booties, Dupont TY122SWHLG0006G1 or buyer approved equal	EA	1,000	\$13.00	\$13,000.00
				<b>Subtotal for Group 2:</b>	<b>\$1,221,470.00</b>
<b>CATEGORY 1, GROUP 3: Masks, Eyewear and Face Shields</b>					
1.3.1	Safety Glasses (Meeting ANSI/ISEA Z87.1)	EA	14,000	No Bid	#VALUE!
1.3.2	Safety Goggles (Meeting ANSI/ISEA Z87.1. Good seal with the skin of the face, Flexible PVC frame to easily fit with all face contours with even pressure, Enclose eyes and the surrounding areas, Accomodate wearers with prescription glasses, Clear plastic lens with fog and scratch resistant treatments, Adjustable band to secure firmly so as not to become loose during clinical activity, Indirect venting to avoid fogging)	EA	2,400	\$3.89	\$9,336.00
1.3.3	Mask, Surgical, 3 Ply, Medical-Grade, meeting ASTM F2100, Level 1	EA	848,000	No Bid	#VALUE!
1.3.4	Mask, Cloth, with Cloth ties (no elastic)	EA	68,000	No Bid	#VALUE!
1.3.5	Mask, N95, Regular Size. 3M Model 1870, 3M Model 1860 or buyer approved equal.	EA	159,000	No Bid	#VALUE!
1.3.6	Mask, N95, Small Size. 3M Model 1870-S, 3M Model 1860-S or buyer approved equal.	EA	47,700	No Bid	#VALUE!
1.3.7	Faceshield, Ratchet Headband, Reuseable, CONDOR 4ECC4 or buyer approved equal	EA	1,000	No Bid	#VALUE!
1.3.8	Half Mask Respirator, Mask Size M/L, Honeywell North RU88001ML or buyer approved equal	EA	500	No Bid	#VALUE!
1.3.9	Half Mask Respirator, Mask Size Small, Honeywell North RU88001S or buyer approved equal	EA	500	No Bid	#VALUE!
1.3.10	Mask Filter, P100 Honeywell North 7580P100	EA	5,000	No Bid	#VALUE!
				<b>Subtotal for Group 3:</b>	<b>#VALUE!</b>
<b>CATEGORY 1, GROUP 4: Gloves and Hand Protection</b>					
1.4.1	Glove, Nitrile, Extra Small (medical grade, non-latex, powder free)	pair	17,200	\$0.19	\$3,268.00
1.4.2	Glove, Nitrile, Small (medical grade, non-latex, powder free)	pair	468,000	\$0.19	\$88,920.00
1.4.3	Glove, Nitrile, Medium (medical grade, non-latex, powder free)	pair	680,000	\$0.19	\$129,200.00
1.4.4	Glove, Nitrile, Large (medical grade, non-latex, powder free)	pair	1,000,000	\$0.19	\$190,000.00
1.4.5	Glove, Nitrile, Extra Large (medical grade, non-latex, powder free)	pair	600,000	\$0.19	\$114,000.00
1.4.6	Glove, Vinyl, Small (medical grade, non-latex, powder free)	pair	20,000	\$0.18	\$3,500.00
1.4.7	Glove, Vinyl, Medium (medical grade, non-latex, powder free)	pair	48,000	\$0.18	\$8,400.00
1.4.8	Glove, Vinyl, Large (medical grade, non-latex, powder free)	pair	140,000	\$0.18	\$24,500.00
1.4.9	Glove, Vinyl, Extra Large (medical grade, non-latex, powder free)	pair	60,000	\$0.18	\$10,500.00
				<b>Subtotal for Group 4:</b>	<b>\$572,288.00</b>

**CATEGORY 1, GROUP 5: Pre-Packaged PPE Kits**

1.5.1	Kit, Type 1, consisting of twenty (20) N95 masks (3M Model 1860, 1860-S, 1870, 1870-S, or buyer approved equal), one-hundred (100) cloth face masks, fifty (50) extra small nitrile gloves (or packages adding up to 50 or more), fifty (50) small nitrile gloves, fifty (50) medium nitrile gloves, fifty (50) large nitrile gloves, fifty (50) extra large nitrile gloves, ten (10) soft safety goggles, ten (10) Level II Isolation gowns, and two (2) 16-ounce hand sanitizers.	KIT	2,000	No Bid	#VALUE!
1.5.2	Kit, Type 2, consisting of twenty (20) N95 masks (3M Model 1860, 1860-S, 1870, 1870-S, or buyer approved equal), one-hundred (100) cloth face masks, fifty (50) extra small nitrile gloves (or packages adding up to 50 or more), fifty (50) small nitrile gloves, fifty (50) medium nitrile gloves, fifty (50) large nitrile gloves, fifty (50) extra large nitrile gloves, twenty (20) face shields, twenty (20) Level II Isolation gowns, fifty (50) shoe covers, one (1) 32-ounce hand sanitizer (pump type), and five (5) 16-ounce hand sanitizers.	KIT	200	No Bid	#VALUE!
<b>Subtotal for Group 5:</b>					<b>#VALUE!</b>

**CATEGORY 1, GROUP 6: General Medical Supplies**

1.6.1	Alcohol 1,000 oz (For dispenser, 70% Isopropyl alcohol)	EA	32	No Bid	#VALUE!
1.6.2	Biopsy Punch (SKL96-1160)	EA	10	No Bid	#VALUE!
1.6.3	Biopsy Punch 3mm (PREM9033503)	EA	10	No Bid	#VALUE!
1.6.4	Biopsy Punch 4mm (PREM9033504)	EA	10	No Bid	#VALUE!
1.6.5	Capes (Poly tissue)	EA	400	No Bid	#VALUE!
1.6.6	Catheter IV Introcan FEP 20GX 1" (4252543-02)	EA	400	No Bid	#VALUE!
1.6.7	Catheter IV Introcan FEP 22GX 1" (4252519-02)	EA	400	No Bid	#VALUE!
1.6.8	Catheter IV Introcan FEP 24GX 3/4" (4252500-02)	EA	400	No Bid	#VALUE!
1.6.9	Catheter IV Introcan HUB 22GX 1" (326010)	EA	200	No Bid	#VALUE!
1.6.10	Cleaner Enzyme (Gal MEDL88000B9)	EA	4	No Bid	#VALUE!
1.6.11	Cleaner Surgical Inst. (8oz M13-720)	EA	4	No Bid	#VALUE!
1.6.12	COVID Babio 50 VTM & Swab Kit (20041903)	EA	320	No Bid	#VALUE!
1.6.13	COVID Babio 50 VTM & Swab Kit (20042201)	EA	8,000	No Bid	#VALUE!
1.6.14	COVID Diagnostic Nasal Swab Stick (20200218)	EA	8,000	No Bid	#VALUE!
1.6.15	COVID Specimen Bag 4x6	EA	8,000	No Bid	#VALUE!
1.6.16	Cuff BP ITU Monitor Adult (Soft-11-1SC)	EA	1,000	No Bid	#VALUE!
1.6.17	Cups Medicine (1 oz)	EA	1,200	No Bid	#VALUE!
1.6.18	Detergent CAVI-Clean Liq. (MET1812)	EA	8	No Bid	#VALUE!
1.6.19	Dispenser, Alcohol (1000 fl oz)	EA	4	No Bid	#VALUE!
1.6.20	Dispenser, Sanitizer (800 ml)	EA	8	No Bid	#VALUE!
1.6.21	Drapes, Breast (T918328)	EA	2,000	No Bid	#VALUE!
1.6.22	Extension Set 1.2M 9" (MS421)	EA	200	No Bid	#VALUE!
1.6.23	Greenbox Size 12 w/(4) B38As (12VPRRW5-4A)	EA	4	No Bid	#VALUE!
1.6.24	Hypodermoclysis Kit 6X24G (MSSQ-020624)	EA	160	No Bid	#VALUE!
1.6.25	IV Pole - Portable	EA	8	No Bid	#VALUE!
1.6.26	IV Start Kit w/Tegadaderm (25-5862)	EA	400	No Bid	#VALUE!
1.6.27	Mouth Piece Type A (SPIRO-D1020)	EA	1,200	No Bid	#VALUE!
1.6.28	Nasal Cannula (MEDL-HCS4514-1)	EA	1,000	No Bid	#VALUE!
1.6.29	Nebulizer "aeromist" complete (MEDL-HCS16004)	EA	16	No Bid	#VALUE!
1.6.30	Nebulizer (CARD002434-1)	EA	800	No Bid	#VALUE!
1.6.31	Nebulizer (MEDL-HCS4485)	EA	160	No Bid	#VALUE!
1.6.32	Needle Set 26GX6MM (RMS22606)	EA	160	No Bid	#VALUE!
1.6.33	Oximeter, Pulse Finger (16-93651)	EA	200	No Bid	#VALUE!
1.6.34	Oxygen Mask Adult (CARD001201)	EA	2,500	No Bid	#VALUE!
1.6.35	Oxygen Mask Pediatric (CARD001262)	EA	160	No Bid	#VALUE!
1.6.36	Pouched Self Seal (7.5"x13")	EA	800	No Bid	#VALUE!
1.6.37	Sanitizer, Instant Refill (800 ml DI00100BB-1)	EA	160	No Bid	#VALUE!
1.6.38	Scalp Vein Set (N-PR23G19)	EA	4,000	No Bid	#VALUE!
1.6.39	Soap (hand), MAXIM Assure Antibacterial (1 gal)	EA	40	No Bid	#VALUE!
1.6.40	Sodium Chloride Injection .9% 14/Cass	CASE	1,200	No Bid	#VALUE!
1.6.41	Spray Lube (8 oz M13-700)	EA	24	No Bid	#VALUE!
1.6.42	Stain Remover Inst. (3 oz M13-740)	EA	40	No Bid	#VALUE!
1.6.43	Sterile Inhalation Water (1000 ml)	EA	32	No Bid	#VALUE!
1.6.44	Stethoscope (SPS-YA1010)	EA	10	No Bid	#VALUE!
1.6.45	Tape .5" (Transparent)	EA	850	No Bid	#VALUE!
1.6.46	Tape 1" (Dermicel)	EA	48	No Bid	#VALUE!
1.6.47	Tape 1"x 10 yd (Wet-Purif, Cloth)	EA	100	No Bid	#VALUE!
1.6.48	Tape 1.0"x 10 yd (Dermicel Silk Cloth)	EA	100	No Bid	#VALUE!
1.6.49	Tape 1.5" (Adhesive Cloth)	EA	32	No Bid	#VALUE!
1.6.50	Tape 2"x 10 yd (Zonas Porous)	EA	24	No Bid	#VALUE!
1.6.51	Tape 2"x 5 yd (Elastikon)	EA	24	No Bid	#VALUE!
1.6.52	Tape 2.0"x 10 yd (Dermicel Silk Cloth)	EA	280	No Bid	#VALUE!
1.6.53	Tape 2.0"x 10 yd (Flesh color)	EA	48	No Bid	#VALUE!
1.6.54	Tape 3.0" (Foam Elastic)	EA	48	No Bid	#VALUE!
1.6.55	Tape 3.0"x 10 yd (Flesh Color)	EA	16	No Bid	#VALUE!
1.6.56	Tape 4" (Foam Elastic)	EA	12	No Bid	#VALUE!
1.6.57	Thermometer Cover, Disposable (PK 100)	PK	100	No Bid	#VALUE!

1.6.58	Thermometer, Oral, Non-Digital	EA	800	No Bid	#VALUE!
1.6.59	Thermometer, Non-Contact Digital	EA	2,000	\$16.00	\$32,000.00
1.6.60	Thermometer, Oral Digital	EA	6,000	\$2.00	\$12,000.00
1.6.61	Tubing Oxygen (84") (CARD1301)	EA	160	No Bid	#VALUE!
1.6.62	Vacutainer Needle Holder (BD364893)	EA	80	No Bid	#VALUE!
1.6.63	Pulse Oximeters, Fingertip	EA	5,000	No Bid	#VALUE!
Subtotal for Group 6:					#VALUE!

#### CATEGORY 1, GROUP 7: Supplemental Items

1.7.1	Refrigerator, Small [3.3-cu ft]	EA	8	No Bid	#VALUE!
1.7.2	Cabinet, locking, key control, 30 capacity, steel	EA	6	No Bid	#VALUE!
Subtotal for Group 7:					#VALUE!

#### CATEGORY 1, GROUP 8: Facility Shielding Supplies and Equipment

1.8.1	Plexiglass Panel, 4 foot x 8 foot, 1/4" thickness	EA	20	No Bid	#VALUE!
1.8.2	Plexiglass Shield with feet, 24" x 24", 1/4" thickness, standalone	EA	20	No Bid	#VALUE!
1.8.3	Plexiglass Shield with feet, 24" x 30", 1/4" thickness, standalone	EA	20	No Bid	#VALUE!
1.8.4	Plexiglass Shield with feet, 48" x 30", with banker's slot of 2" x 18" centered along the bottom of the 48" edge, 1/4" thickness	EA	20	No Bid	#VALUE!
1.8.5	Plexiglass Shield with feet, 60" x 30", with a banker's slot of 2" x 18" centered along the bottom of the 60" edge, 1/4" thickness	EA	20	No Bid	#VALUE!
1.8.6	Plexiglass Shield with feet, 48" x 36", with a banker's slot of 2" x 18" centered along the bottom of the 48" edge, 1/4" thickness	EA	20	No Bid	#VALUE!
Subtotal for Group 8:					#VALUE!

#### CATEGORY 2: PRICE LIST FOR NON-SPECIFIED ITEMS (DISCOUNT TO MANUFACTURER PRICE LIST) (For Informational Purposes Only)

The City wishes to purchase items not listed above, related to the Contract (non-specified items). The City anticipates an annual spending need of roughly \$1,000,000 for non-specified items on the Contract. In order to provide non-specified items to the City, Offerors shall provide pricing for the non-specified items with a percentage discount off a manufacturer's list price. The percentage discount to manufacturer price list shall be the minimum discount offered for the price list throughout the term of the Contract including any subsequent extension periods, and is not subject to change. The invoice prices for these items shall be based off a percentage discount to manufacturer price list as indicated below. The percentage discount given should take into consideration all costs (administrative, overhead, shipping charges, etc.) to deliver the items to the Austin, TX area. These costs shall be factored into the percentage discount to manufacturer price list and shall not be paid separately.

Only Offerors awarded at least one (1) line item from Category 1 above are eligible to be awarded a line from Category 2. Offerors are not required to provide a manufacturer price list discount percentage to be eligible for award. However, providing a manufacturer price list discount percentage allows the City to purchase items that have not been specified elsewhere in this Bid Sheet. Please include additional pages as necessary.

ITEM NO.	NAME OF PRICE LIST	LATEST EFFECTIVE DATE OF PRICE LIST	MINIMUM PERCENTAGE DISCOUNT TO MANUFACTURER'S PRICE LIST	
2.1				
2.2				
2.3				
2.4				
2.5				

#### CATEGORY 3 - ADDITIONAL AVAILABLE PRODUCTS (For Informational Purposes Only)

Please provide pricing for additional related products that your company can provide under the contract in addition to those items specified in Section 1. Please include additional pages as necessary. Only Offerors awarded at least one (1) line item from Category 1 above are eligible to be awarded a line from Category 3.

ITEM NO.	ITEM DESCRIPTION	ITEM NO.	UNIT OF MEASURE	UNIT PRICE
3.1				
3.2				
3.3				
3.4				
3.5				
3.6				
3.7				

3.8				
3.9				
3.10				

CONFIRMATION OF ADDITIONAL ITEMS		
ITEM DESCRIPTION	CONFIRMATION	
Does your company have experience providing PPE to municipalities or organizations similar in size and scope to the City?	<input checked="" type="checkbox"/> Yes	<input type="checkbox"/> No
Is your company primarily in the business of the sale of medical supplies or safety equipment?	<input checked="" type="checkbox"/> Yes	<input type="checkbox"/> No
Does your company have at least one (1) year experience in the sale and distribution of medical supplies, safety equipment, and related items?	<input checked="" type="checkbox"/> Yes	<input type="checkbox"/> No
DELIVERY METHOD: <input checked="" type="checkbox"/> COMMON CARRIER (FedEx,UPS) <input type="checkbox"/> VENDOR DELIVERY		
COMPANY NAME:	Physicians Wellness Group	
EMAIL ADDRESS:	curtis@pwgproducts.com	